

Dear Carlos,

01 JUNE, 03

It was a pleasure seeing you again for your comprehensive initial dental examination and Invisalign records visit. We also bonded your ceramic onlay on tooth #5 in your upper right quadrant. Although this tooth appears whiter than your other teeth, I expect the others to achieve this level of esthetic value after I have whitened them. Below is an outline of the treatment I have discussed with you, divided into phases for easier understanding:

1. **Clincheck review.** At this short visit I will review your Invisalign orthodontic treatment to assure I have addressed your chief concern. We will look at a 3D movie of your tooth movements from start to finish.
2. **Initial Invisalign visit.** At this one hour appointment I will place some tooth colored attachments on your teeth that aid the aligners in tooth movement. I also will slenderize some teeth to allow them to better fit in your arch. Susan, my assistant, will review the care and use of the Invisalign aligners with you as well. (As you know, you must wear the aligners 22 hours per day and change to new aligners every two weeks.)
3. **Tooth whitening.** After you have finished your fourth set of aligners, and are completely comfortable with the Invisalign process, I will begin bleaching your teeth. Again, Susan will review all details of this process with you and monitor your progress with photos and shade determination. This process, normally four hundred and fifty dollars, is included in your fee.
4. **Esthetic restorative treatment.** You are particularly concerned with your dark filings, especially tooth #9 (your upper front tooth). After we have achieved the desired level of whiteness, I will replace the old composite restoration on tooth #9. I may replace other restorations as well, but would prefer to perform these procedures after your orthodontic treatment is complete

5. **Invisalign completion and refinement.** Once you have finished your last aligner I may opt to have you wear up to three more months of aligners to place your teeth in their most ideal position.
6. **Occlusal equilibration.** At this short visit I will adjust your bite so that all your teeth meet harmoniously. Most of the adjustment will be on old restorations. You will notice a significant improvement when you bite down.
7. **Esthetic restorative treatment.** Over a number of visits, I will replace your old, dark failing restorations to match the new shade of your teeth.
8. **Retention.** After I have completed your restorative treatment, I will fabricate retainers for you. You will need to wear these nightly, until further notice. If you do not wear your retainers your teeth may shift back into their crowded position.

Carlos, I expect your treatment to take 12 to 15 months and the fee to be \$10,700. This includes all records, Invisalign treatment, tooth whitening, occlusal equilibration, restorative treatment and retainers. This fee does not include any fee associated with any other dental specialist, such as root canal treatment. I do not anticipate the need for any specialist treatment. This fee also includes the need for any other related treatment for a period of one year after completion. Studies have shown that this is an acceptable amount of time for any contingent dental problems to develop. Wanda, my financial coordinator, will review fees and payment options with you in detail.

At the end of this scenario I can assure you that you will have the smile you have always wanted. I look forward to beginning your dental treatment after we have reviewed your Clincheck movie at your next visit.

Best wishes,

Dr. Brian Gray